



The Distance between your
Dreams & Reality is called Action!!



Personalized Your Coaching Platform

	EXCLUSIVE \$1,200/month	Envision \$2,300/month	LEADER \$3,200/month	Description:
Customized Value Calls (once a month-1 hour) (unlimited emails, text and any request for additional value call)	X	X	X	Calls can be with the Dentist, Office Manager or Team Member with action steps
Operational Systems Agenda, System, Action Steps, Follow-up and Tracking	X	X	X	Recare, outstanding TX, Insurance, AR, Marketing, Morning Purpose Meeting, Case Acceptance, NP Retention, Communication, Phone etiquette, Financial Arrangements (FA), and Scheduling to goal.
Private One-on-one Team Training 6-private, 1-hour training call/or on-site (unlimited emails, text and any request for additional value call)		X	X	Department training, entire team training, leadership team training, Front office training and etc.
ON-SITE Team Meeting and O&T (Observation and Train) Travel is additional-hotel and gas			X	Once a month 2-hour Team Meeting, alternat month 4- hours of O&T.
Team Retreats (Once a year for Annual Planning)			X	Team Building Exercises, Leadership, Action Steps, Set Goals
PPO Analysis			X	Evaluate all ppo insurance plans. Which ones make sense.
DISC Assessments -2 hr. TM			X	Team Building on who is who and why they are the way they are.
New Start Up-Practice				Let's have a meeting and discover what the needs are
Monthly Performance Indicators (MPI) EOM Reports sent NCI	X	X	X	Review and discus with OM and /or Doctor on all MPI Indicators Where are you going and what is the plan. EOD, EOM, EOY- What the data says. What is the plan.
Nickerson Design www.nickersondesign.com				Remodels and Build-Outs to fit your vision. Pls contact for more information at 818-629-8280

Dedicated Journey, Driven Results

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